

# How does Verestro differ from standard software companies?

Verestro is a **fintech-as-a- service provider** - so we are not really interested in one-off projects - we are not a software house. We prefer to become your partner and help you thrive with our licensed technology, providing support and advice at every single step of your journey.

**Verestro** is a company **focused on developing, maintaining and growing multiple fintech products**. Let me give you some examples:

1. If you are big manufacturer and you are interested in software to manage your production site - do not call us, it is not our domain of work, we do not want to focus time of our developers on such a project.
2. If you are a global web provider and you are searching for new ways of building web services incl. Artificial Intelligence - do not call us, it is not what we are interested in.
3. If you are a global technology company and you are interested in ERP software - do not call us, we are not interested in developing it for you.
4. If you are a bank, and you are planning to launch a new credit scoring system - do not call us, we are not interested in it today (however, we are planning to work on credit processes as it is close to our fintech domain).

But if you are searching for various **financial or payment solutions**, especially if they require **multiple integrations**, are connected with all **accounts, card issuing, card acquiring, contactless and eCom payments** - call us. This is our domain where we are very strong. We can build very difficult use cases, we can connect card issuing with acquiring, we can play with technologies.

In other words we are focused on **fintech products**. We perform multiple certifications with **VISA or Mastercard** to be able to deliver these products globally in the most effective way. The best way to use our platform is actually to learn how our products work and try not to change too many things. We implement them in the best possible way, combining experience from various projects, geographies, and industries. If you use such products 'as-is', you will feel the most benefits as you will find out that implementing new payment innovations can be super quick (1-2 months) and very cost effective (10-20k EUR).

Test us, partner with us, play with fintech technology in a **cost-effective** way. Build a fintech innovation pipeline with us!

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